



# Capabilities deck





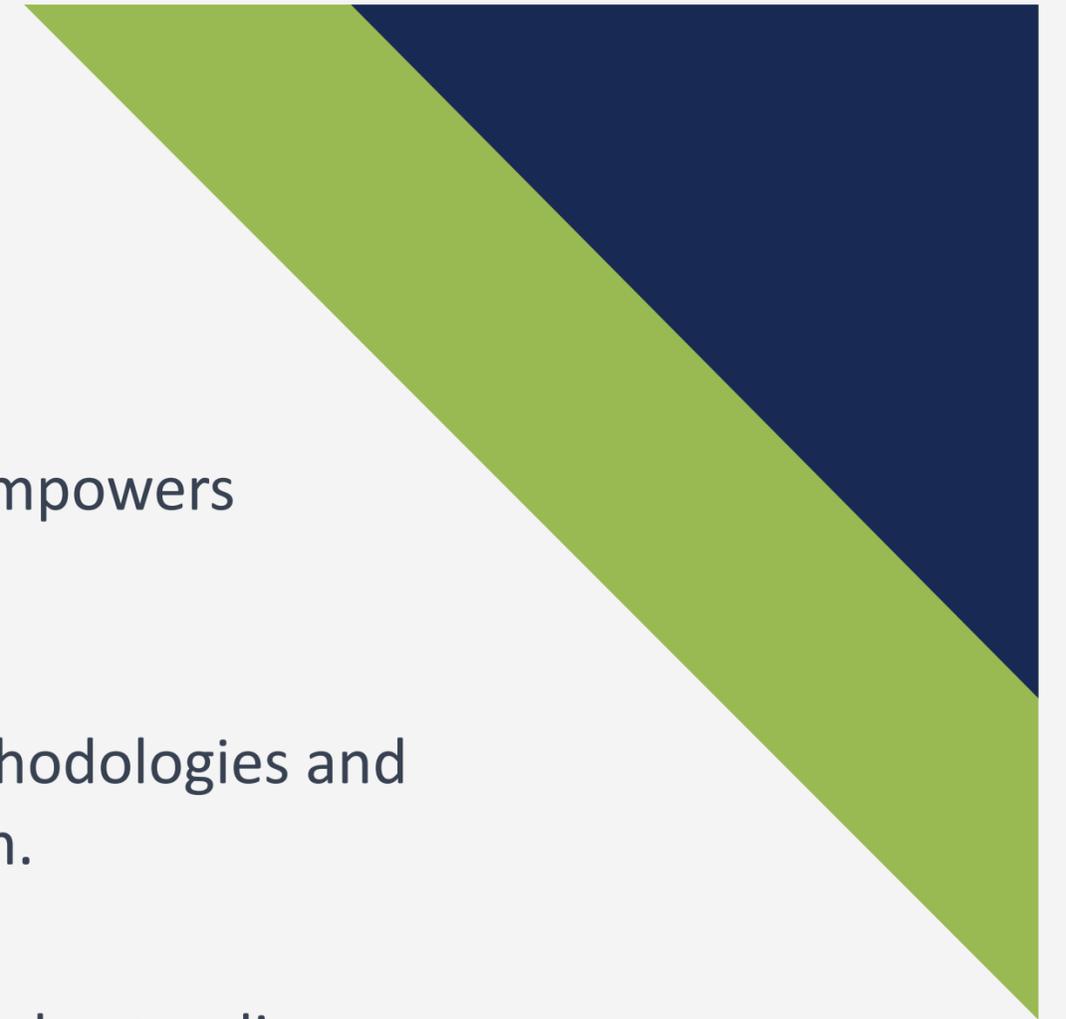
# Overview

Vytal Solutions is a premier project management consultancy that empowers healthcare leaders to achieve their strategic objectives.

Our certified experts, versed in innovative project management methodologies and healthcare intricacies, operate as a dedicated extension of your team.

We deliver more than just a service; we craft tailored solutions by understanding your unique needs and leveraging advanced technology.

With a proven track record in driving meaningful transformations, Vytal Solutions is your trusted partner for success in the dynamic healthcare landscape.



# Testimonials

"I direct a project that helps our Federal client implement a highly visible alternative payment model for hundreds of hospitals, and Sachin Mathur and Laura Bier at Vytal Solutions have been a great partner in this effort. Through the project management tools and processes that they helped us implement, along with their direct involvement, they have helped my team to perform regular operations efficiently and with a high-level of quality.

They have also helped us to plan for and implement changes to our complex software programs and processes to accommodate policy changes as well as drive continuous improvement. Their expertise, dedication, and drive for excellence are evident, as indicated by the project's success and our client's positive evaluation of our work.

In addition to their expertise in project management tools and processes, they are also great colleagues and team players—they work closely with my team's diverse set of staff, including researchers and programmers, as well as task leads and supporting staff—and we think of them not as outside consultants but as part of the team. I would gladly work with them on future projects."

***Wilfredo Lim, Senior Health Researcher and Project Director, Mathematica***

# Testimonials

"Sachin and I worked together on the CMS Medicare Provider Enrollment, Chain, and Ownership System (PECOS) at the U.S. Centers for Medicare and Medicaid Services from 2013-2015. He proved to be an exceedingly thoughtful and levelheaded manager who was able to balance challenges and client expectations fluidly.

He shined when tackling major project risks by coming up with innovative yet inherently logical solutions, which he then tracked to completion. We worked together to help turn around that troubled project by re-enforcing our operational processes and rebuilding client trust. I trust Sachin and look forward to working with him again."

***Bruce Lowe, Vice President, Consulting Services, CGI***

# Case study #1: Creating Comprehensive Project Management Plans for Healthcare Programs

## THE CHALLENGE

- Complex healthcare program requiring a streamlined project management plan.
- Need for improved workload visibility and reduced follow-ups.

## SOLUTION

- Developed a detailed 30-60-90 day startup plan with streamlined processes and automation.
- Emphasized task management, resource allocation, and standardized communication.

## RESULTS

- Project Management Plan (PMP) **approved** immediately for a **7-year contract**.
- Significantly reduced follow-ups, enabling more time for critical project tasks.
- 30% increase** in workload visibility, enhancing task management and resource allocation.

# Case study #2: Reducing Schedule Changes and Improving Deadline Adherence in Healthcare

## THE CHALLENGE

- Healthcare organization facing significant challenges with schedule changes and deadline adherence.
- Inefficiencies and delays impacting overall productivity.

## SOLUTION

- Developed efficient planning and risk management processes.
- Streamlined communication and decision-making channels.

## RESULTS

- Schedule changes reduced from **50%+ to less than 20%**.
- Average number of weekly meetings halved.
- Improved predictability, productivity, and stakeholder satisfaction.

# Services

## 1 IT Project MGMT

Leveraging a deep understanding of IT complexities, we specialize in managing multifaceted projects. Our experts coordinate diverse teams, align strategic objectives, manage complex information systems, and ensure the delivery of on-time, within-budget results.

## 2 Integrated Project MGMT

By partnering with our clients proactively, we go beyond traditional management. Our approach utilizes detailed work breakdown structures, advanced communication tools, and automation technology like Microsoft Project and Atlassian Suite for enhanced transparency and efficiency.

## 3 Earned Value MGMT

Utilizing industry-standard tools like MS Project and Deltek Cobra, we monitor project progress against the baseline, providing a comprehensive performance view and real-time insights for improved planning and cost control.

## 4 Risk MGMT

Acknowledging each project's unique risks, we establish risk registers and proactive strategies to manage uncertainties, minimize threats, and maximize opportunities to stay on track.

# Services

## 5 Agile Project MGMT

Agile isn't a buzzword for us; it's an integral part of how we manage projects. We prioritize adaptability, continuous iteration, and swift delivery. Through effective sprint and backlog management, we ensure tasks are prioritized to deliver the greatest value in the shortest possible time.

## 6 Agile Implementation

We have expertise in implementing Scrum and Kanban frameworks in dynamic project environments that demand rapid change and continuous improvement. As your organization grows and matures, we also assist in scaling these Agile methodologies to match your evolving needs.

## 7 Knowledge MGMT

Recognizing knowledge as a valuable asset, we establish robust frameworks, retaining legacy knowledge, encouraging sharing, and fostering a culture of continuous learning and growth.

## 8 OKR Development

We help define OKRS, a collaborative goal-setting framework that engages staff across multiple levels. We then provide the strategic plan to transform these OKRs into actionable steps. In doing so, we align organizational goals with measurable outcomes.

# Our team

Learn more about our team by clicking [here](#)

**Sachin Mathur**



**Founder & CEO**

**Laura Bier**



**Project Manager**

**Tim Scott**



**Scrum Master**

**Sandy Weiss**



**Healthcare Specialist**





# Contact

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